



## Business Liability Insurance Self-Assessment Checklist

Prepare Your Business for Underwriting

Use this comprehensive checklist to ensure you have all necessary documentation and procedures in place before applying for liability insurance.

### General Liability Insurance

- Business Description:** Detailed description of your business operations.
- Physical Safety Policies:** Documentation of workplace safety procedures.
- Incident Records:** History of previous claims or incidents.
- Property Information:** Details about the physical premises, including safety features.
- Employee Training:** Records of safety training programs.

### Errors and Omissions (E&O) Insurance

- Professional Services Description:** Clear explanation of services provided.
- Client Contracts:** Standard contract templates and signed agreements.
- Quality Control Procedures:** Processes for ensuring service quality.
- Complaint Resolution:** Policies for handling client complaints.
- Previous Claims:** Record of any past E&O claims.

### Cyber Liability Insurance

- IT Infrastructure Overview:** Description of your IT systems and networks.
- Cybersecurity Policies:** Documentation of cybersecurity protocols.
- Incident Response Plan:** Detailed plan for responding to cyber incidents.
- Data Protection Measures:** Policies for protecting sensitive data.

- Employee Training:** Records of cybersecurity training for employees.
- Vendor Management:** Procedures for managing third-party vendors.
- Audit Reports:** Results of any cybersecurity audits or assessments.
- Backup and Recovery Plan:** Procedures for data backup and disaster recovery.

## Data Assessment

- Identify Critical Data:** What types of data are critical to your business operations? Where is this data stored (local servers, cloud services, etc.)?
- Data Classification:** Have you classified data based on its sensitivity (public, internal, confidential)?
- Data Access Control:** Who has access to sensitive data? Are access controls in place?
- Data Encryption:** Is sensitive data encrypted both at rest and in transit?

## Operations Assessment

- Process Documentation:** Are key business processes documented?
- Operational Dependencies:** What are the critical dependencies for your operations (software, hardware, third-party services)?
- Workflow Efficiency:** Are there any bottlenecks or inefficiencies in your current workflows?

## Tech Stack Assessment

- Inventory of Technology:** Do you have an up-to-date inventory of all hardware and software used in your business?
- Software Licensing:** Are all software licenses up to date and compliant?
- Hardware Maintenance:** Is all hardware regularly maintained and updated?
- Technology Utilization:** Are you using the full capabilities of your current tech stack?

## Business Continuity and Disaster Recovery Assessment

- Business Impact Analysis (BIA):** Have you conducted a BIA to identify critical business functions and the impact of disruptions?
- Business Continuity Plan (BCP):** Do you have a BCP in place? Is it documented and regularly updated?
- Disaster Recovery Plan (DRP):** Is there a DRP for IT systems and data recovery? Are recovery time and recovery point objectives (RTO, RPO) defined?

- Regular Testing:** Are BCP and DRP tested regularly through drills or simulations?

## Security Practices Assessment

- Access Control:** Are strong access controls implemented (e.g., MFA, least privilege)?
- Employee Training:** Do employees receive regular training on cybersecurity best practices and threat awareness?
- Endpoint Security:** Are all endpoints protected with up-to-date antivirus and anti-malware software?
- Network Security:** Are firewalls and intrusion detection/prevention systems in place and properly configured?
- Regular Updates and Patching:** Are all systems and applications regularly updated and patched?

## Compliance and Regulatory Assessment

- Regulatory Requirements:** What regulatory requirements apply to your business (e.g., GDPR, HIPAA, PCI DSS)?
- Compliance Status:** Are you currently compliant with these regulations? What gaps need to be addressed?
- Policy Documentation:** Are all compliance-related policies and procedures documented and communicated to employees?

## Vendor and Third-Party Risk Assessment

- Vendor Inventory:** Do you have a list of all vendors and third-party service providers?
- Vendor Security:** Have you assessed the security practices of your vendors? Do they comply with your security requirements?
- Contracts and SLAs:** Are contracts and service level agreements (SLAs) in place and regularly reviewed?

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## Next Steps After Your Self Assessment

1. **Quantify and Prioritize Risks:** Assess and rank the most critical risks and vulnerabilities identified in your checklist.
2. **Develop an Action Plan:** Create a detailed plan with specific steps, responsible parties, and deadlines to address identified risks from the checklist.
3. **Implement Quick Wins:** Start with quick wins that can significantly improve your risk posture with minimal effort and cost.
4. **Invest in Training:** Ensure all employees are trained on cybersecurity, compliance, and safety practices.
5. **Engage Experts:** Consider engaging risk management and IT experts to implement complex solutions and provide ongoing support.
6. **Prepare Documentation:** Gather and organize all necessary documentation, such as business descriptions, safety policies, incident records, and compliance proof.
7. **Monitor and Review:** Establish a process for continuous monitoring and regular review of your risk management practices to adapt to new threats and changes in your business environment.
8. **Submit Application:** Compile the completed checklist and documentation, and submit the insurance application.